



# Country Management Development Program

## Day 2

Journey to a World Company Through  
**OPERATIONAL EXCELLENCE**



Time	TOPIK
08.30 – 10.00	<ul style="list-style-type: none"> <li>🚩 <b>Pembukaan</b></li> <li>🚩 <b>Operational Excellence and Lean Management Fundamentals</b> <ul style="list-style-type: none"> <li>▪ Sub <u>Modul</u>: What, Why and How it Matters</li> </ul> </li> <li>🚩 <u>Aktivitas</u> :           <ul style="list-style-type: none"> <li>▪ Briefly review and engage them on how Lean and Operational Excellence can enhance their existing performance, fostering unity and encouraging attendees to think creatively as entrepreneurs within their SBUs.</li> </ul> </li> </ul>
10.00 – 10.15	<b>BREAK</b>
10.15 – 12.15	<ul style="list-style-type: none"> <li>🚩 <b>Driving Operational Excellence with Lean Management Tools</b> <ul style="list-style-type: none"> <li>▪ Sub <u>Modul</u>: How Lean methods and tools can increase value and eliminate 7 types of waste, supported by effective Root Cause Analysis.</li> </ul> </li> <li>🚩 <u>Aktivitas</u> : Case study on eliminating 7 types of wastes through effective Root Cause Analysis</li> </ul>
12.15 – 13.00	<b>LUNCH</b>
13.00 – 15.45	<ul style="list-style-type: none"> <li>🚩 <b>Operational Excellence Initiatives in My Unit (Simulation)</b> <ul style="list-style-type: none"> <li>▪ Sub <u>Modul</u>: Execution in each function</li> </ul> </li> <li><u>Aktivitas</u> : Simulation in each function, referring to case studies that address existing pain points, unmet targets, or goals to be achieved</li> </ul>
15.45 – 16.00	<b>BREAK</b>
16.00 – 17.15	<ul style="list-style-type: none"> <li>🚩 <b>Lean Gallery Walk &amp; Feedback Session</b></li> <li>🚩 Sub <u>Modul</u>: Ensuring understanding and capability in identifying 7 types of waste and applying effective Root Cause Analysis. Ensuring understanding and capability in identifying 7 types of waste and applying effective Root Cause Analysis.</li> <li>🚩 <u>Aktivitas</u> : Presentations by each function team, followed by feedback from other teams and the trainer.</li> <li>🚩 <b>Komitmen &amp; Rencana Tindakan</b></li> <li>🚩 <b>Rangkuman</b></li> <li>🚩 <b>Evaluasi</b></li> <li>🚩 <b>Penutupan</b></li> </ul>





# Training Objectives

## **Understand Fundamentals**

Gain a solid grasp of OE and Lean basics for practical use.

## **Apply Lean Tools**

Use proven methods to identify and eliminate waste efficiently.

## **Simulate Projects**

Engage in realistic exercises to practice improvement initiatives.

## **Receive Feedback**

Learn from peers and trainers to refine skills and approaches.



# MODUL 1

# STRATEGY FOCUSED ORGANIZATION

Why vision statements are so important...



"C'mon, put some muscle into it...we're not getting anywhere!"



# DISCUSSION

1. From a helicopter view, what do you think are the current problems in the company?
2. In your opinion, what problems exist in your department right now?
3. What do you think are the solutions to those problems?



# What is Operational Excellence?



- **Definition & Goals**  
Focus on consistent, efficient, and high-quality operations that align with business goals.
- **Strategic Connection**  
Supports organizational objectives by improving processes and outcomes continuously.
- **Lean Foundation**  
Lean principles drive waste elimination and process optimization to achieve Operational Excellence.



# Be **BEST**

**B**usiness **E**xcellence  
through **S**inergized  
**T**eamwork



Focus  
on

Transformational  
Leadership



Improving Competency



Visioning & Strategic  
Focused Organization



World Class Company  
Culture



Excellence through  
Integration and  
implementation of a  
range improvement  
initiatives Excellence in  
**WCC** (World Class  
Company) through **TPM**  
& **TPS**)

Approach



Developing  
Agent of  
Change



Implementing Pilot Project  
for Improvement both in  
Shop Floor-Office-SCM-  
TPM-TPS



Systematic  
Assessment/  
Audit

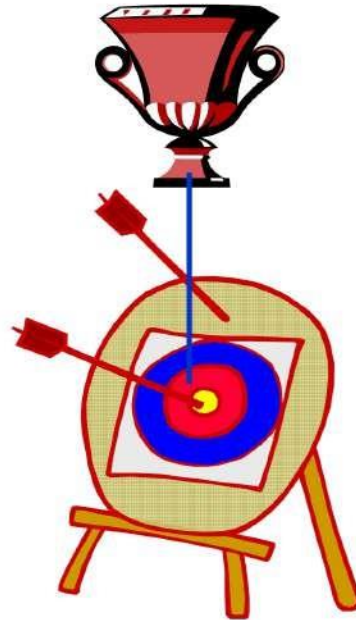


# C-SMARTAC

**COMPETENCE**



**OBJECTIVES  
TARGET**



**C**ommitment  
**S**pecific

**M**easurable

**A**chievable

**R**ealistic

**T**imely

**A**lligned

**C**hallenge

## MODUL 2

# OPERATIONAL EXCELLENCE & LEAN MANAGEMENT FUNDAMENTALS



How Lean Methods and tools can increase value and eliminate 7 types of waste, supported by effective Root Cause Analysis.

# Lean Fundamentals

## 5 Core Principles

- Value
- Value Stream
- Flow
- Pull
- Perfection

## Value vs Waste

Create value from customer's perspective, reduce anything non-value added.

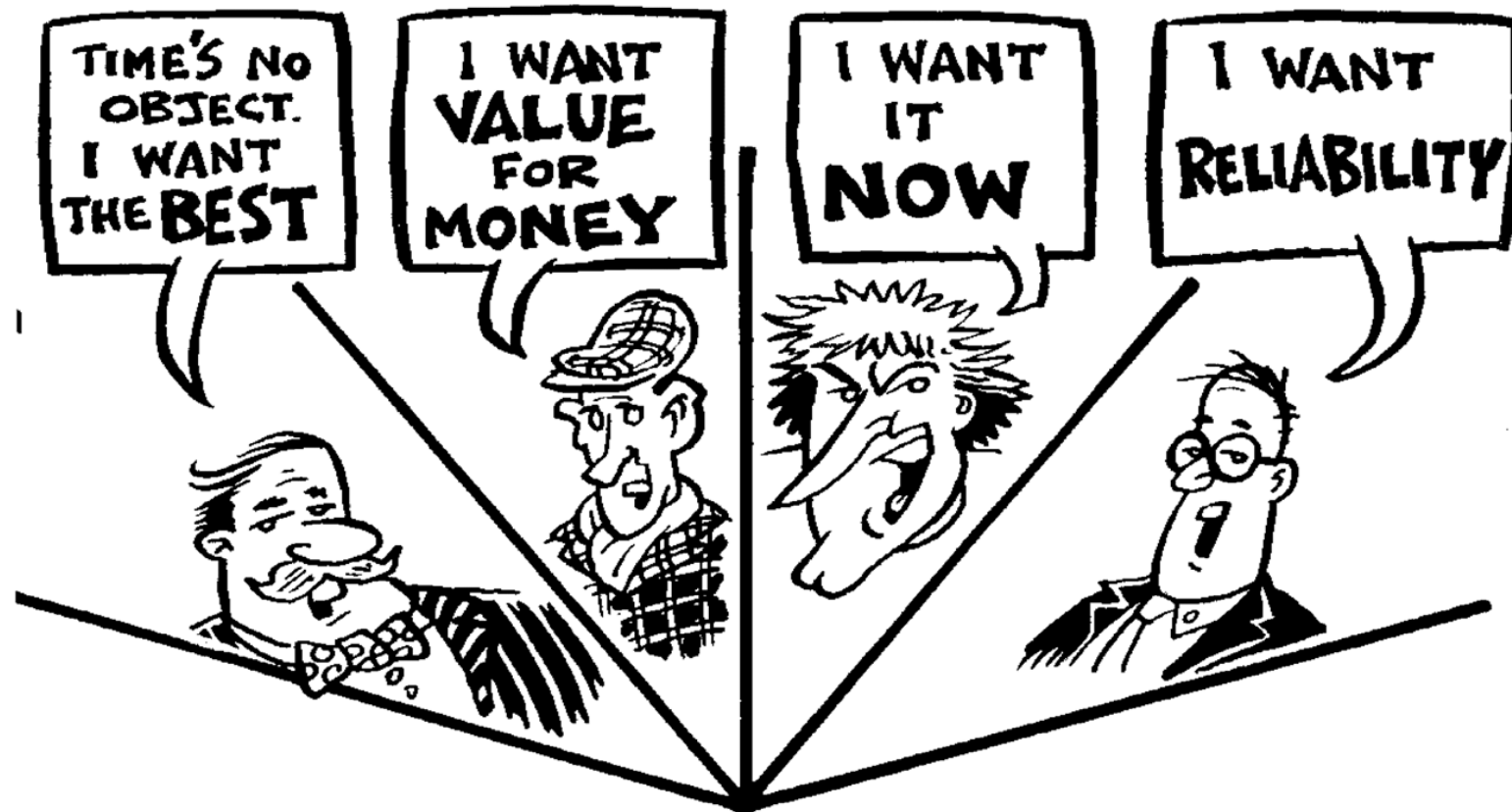
## Continuous Improvement

Kaizen mindset encourages incremental, ongoing enhancements in processes.



# KNOW YOUR CUSTOMERS

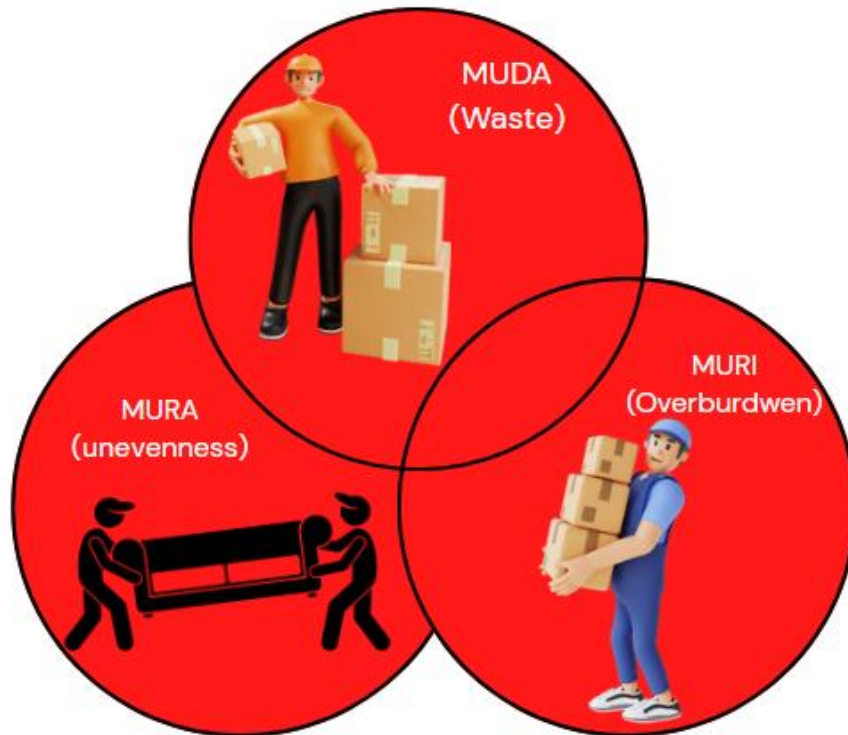
(Internal (Next Process) and External)





To achieve TPS objectives, we must be able to eliminate **Muda Mura Muri**

What are **Muda Mura Muri**?



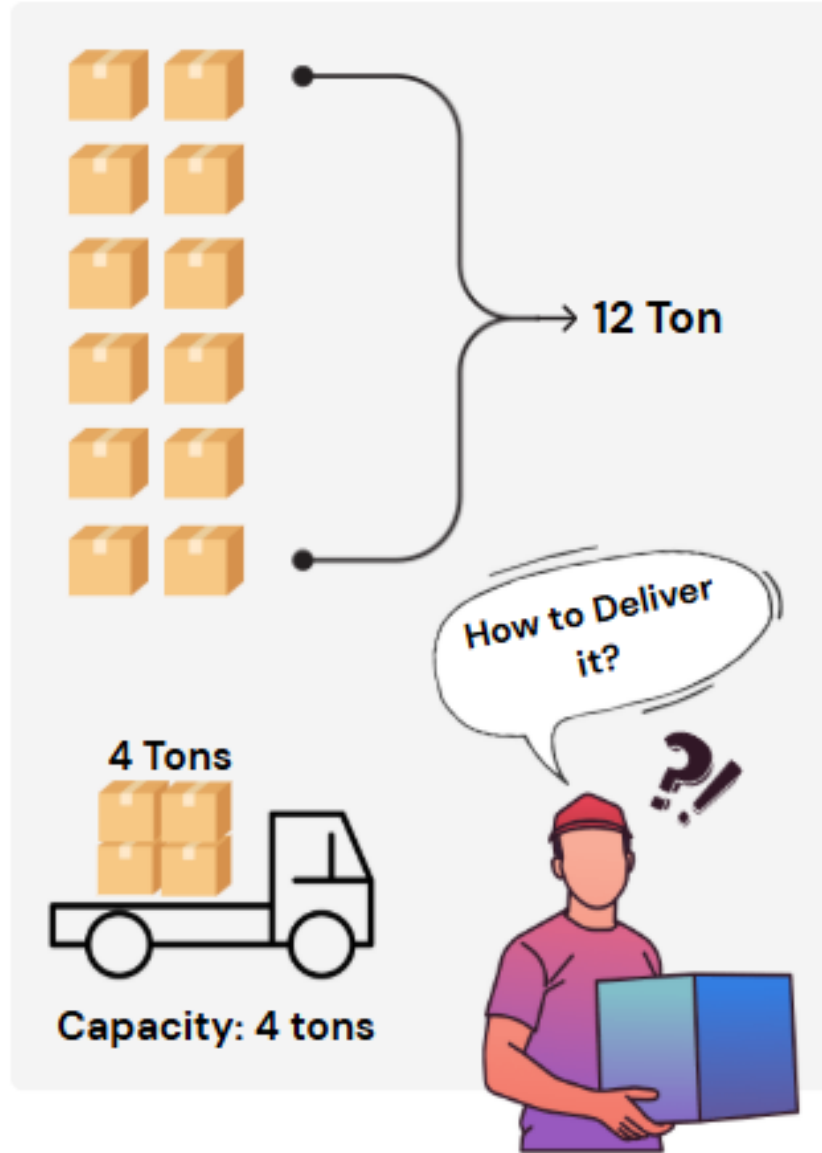
**MUDA**, anything (or action) that do not add value to the end result (Non Added Value)

**MURA**, irregularities, unbalanced

**MURI**, Process that will overload equipment or manpower beyond their capabilities



# EXAMPLES OF MUDA MURA MURI

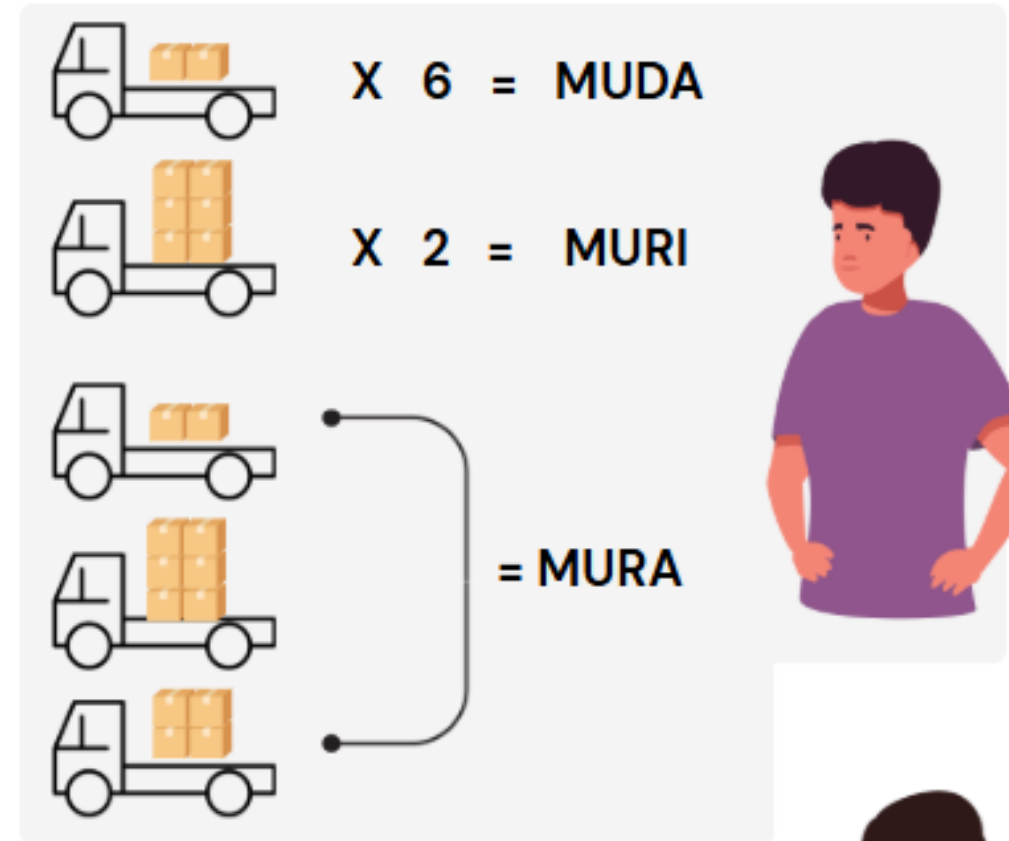


12 Ton

4 Tons

Capacity: 4 tons

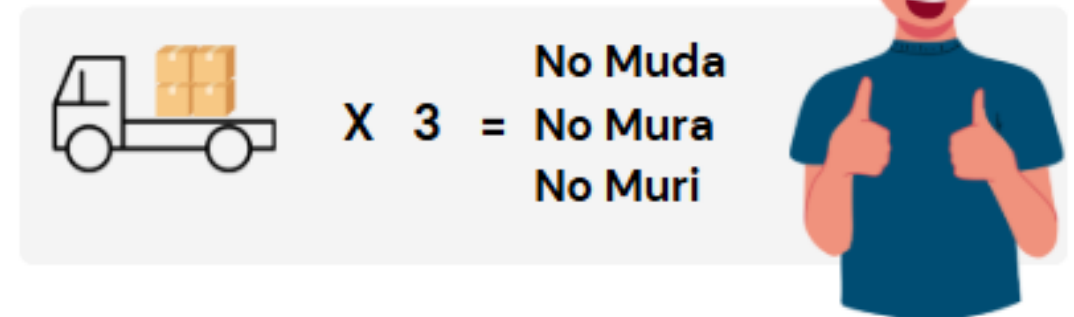
How to Deliver it?



X 6 = MUDA

X 2 = MURI

= MURA

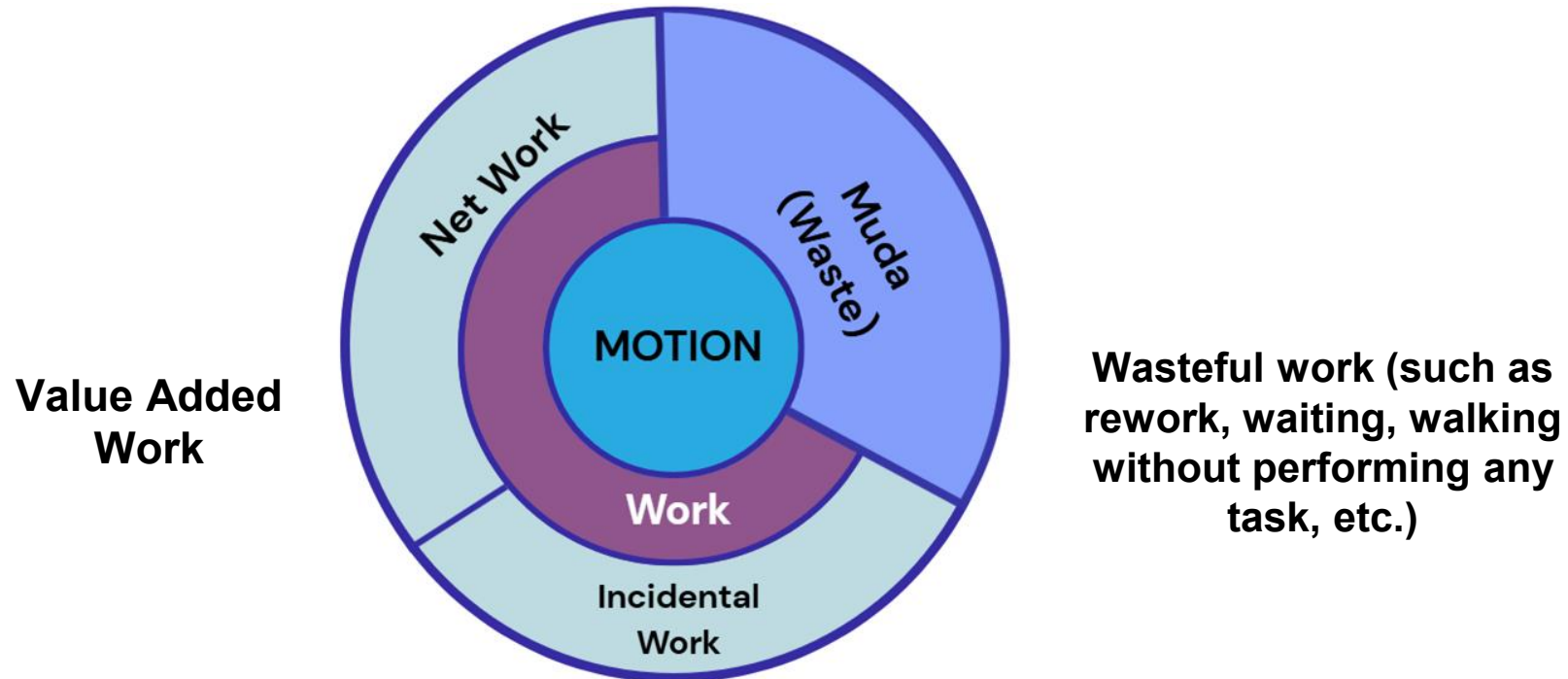


X 3 = No Muda  
No Mura  
No Muri

# ADDED VALUE OR NON-ADDED VALUE?

In order to recognize Muda (waste) in our work, we must be able to distinguish movements into three categories, namely:

## Work Motion Breakdown

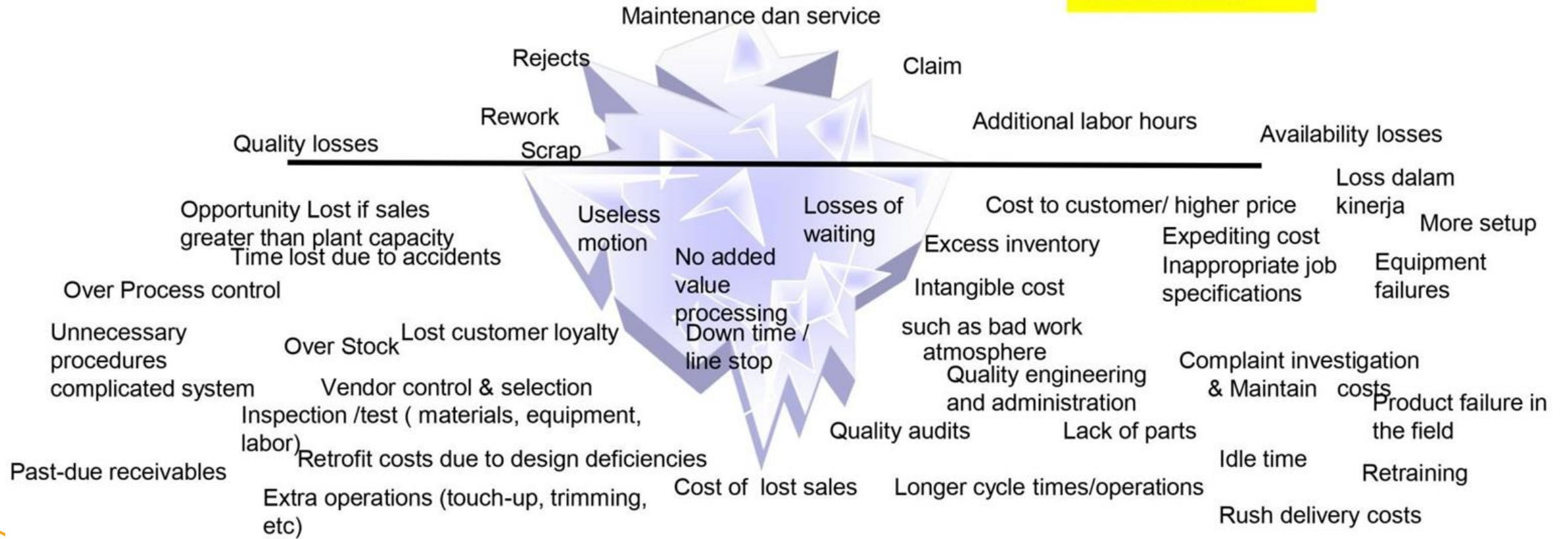


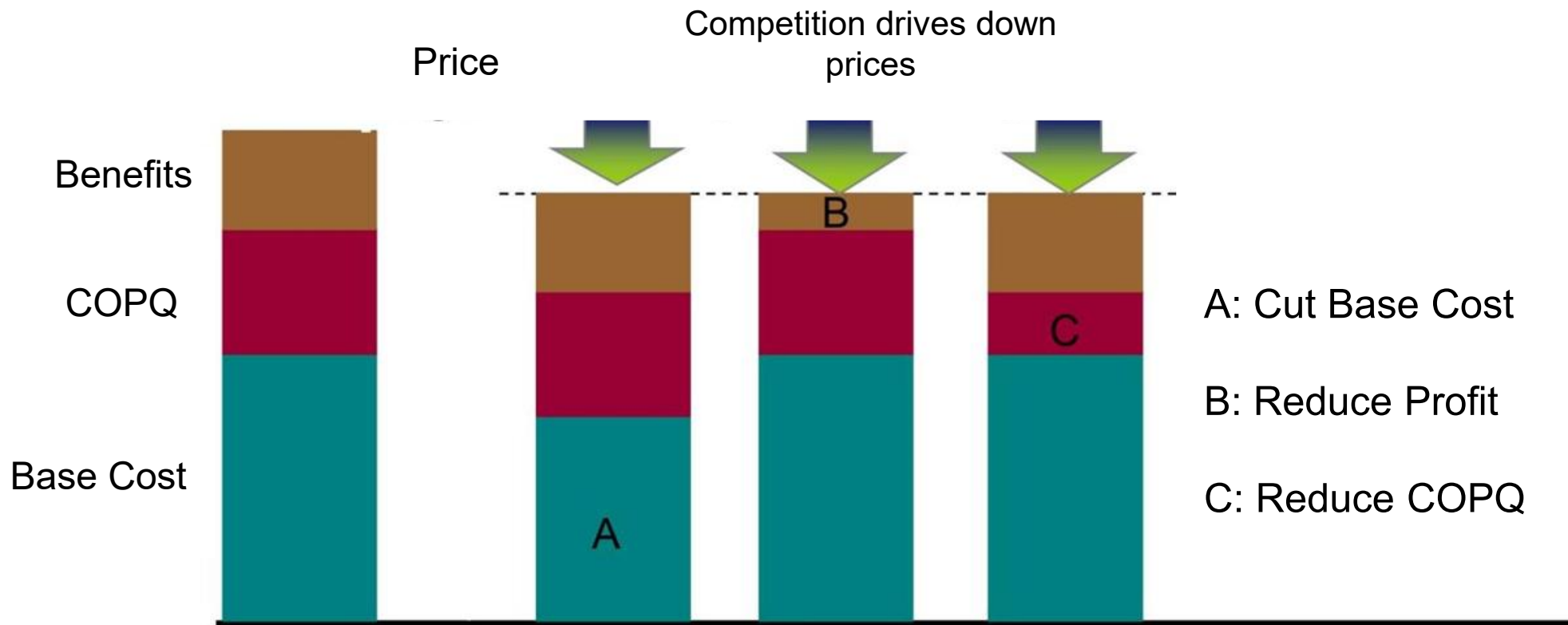
Supportive work (does not add value but is necessary at the moment, such as picking up dropped parts, opening boxes, etc.)



## Like an iceberg.....the hidden cost COPQ

**20 – 40 % Lost of Sales Revenue**







## 7 TYPES OF WASTE

### 7 WASTES

T- **T**ransportation

I- **I**nventory

M- **M**otion

W- **W**aiting

O- **O**ver Production

O- **O**verprocessing

D- **D**efects



<b>T</b> ransport	Unnecessary movement of materials
<b>I</b> nventory	Excess raw materials or WIP
<b>M</b> otion	Unnecessary movement by people/equipment
<b>W</b> aiting	Idle time when people or machines wait
<b>O</b> verproduction	Producing more than needed or earlier than needed
<b>O</b> verprocessing	Doing more than what is required
<b>D</b> efects	Rework, rejects, or wasted effort





# 5S





# DISCUSSION

Identify 7 type of wastes, Mura and Muri that is present in your department and process and how to deal with those!

(Use form template in excel)

Each Function get involved in the discussion



## MODUL 3

# CONTINUOUS IMPROVEMENT

PDCA & Root Cause Analysis

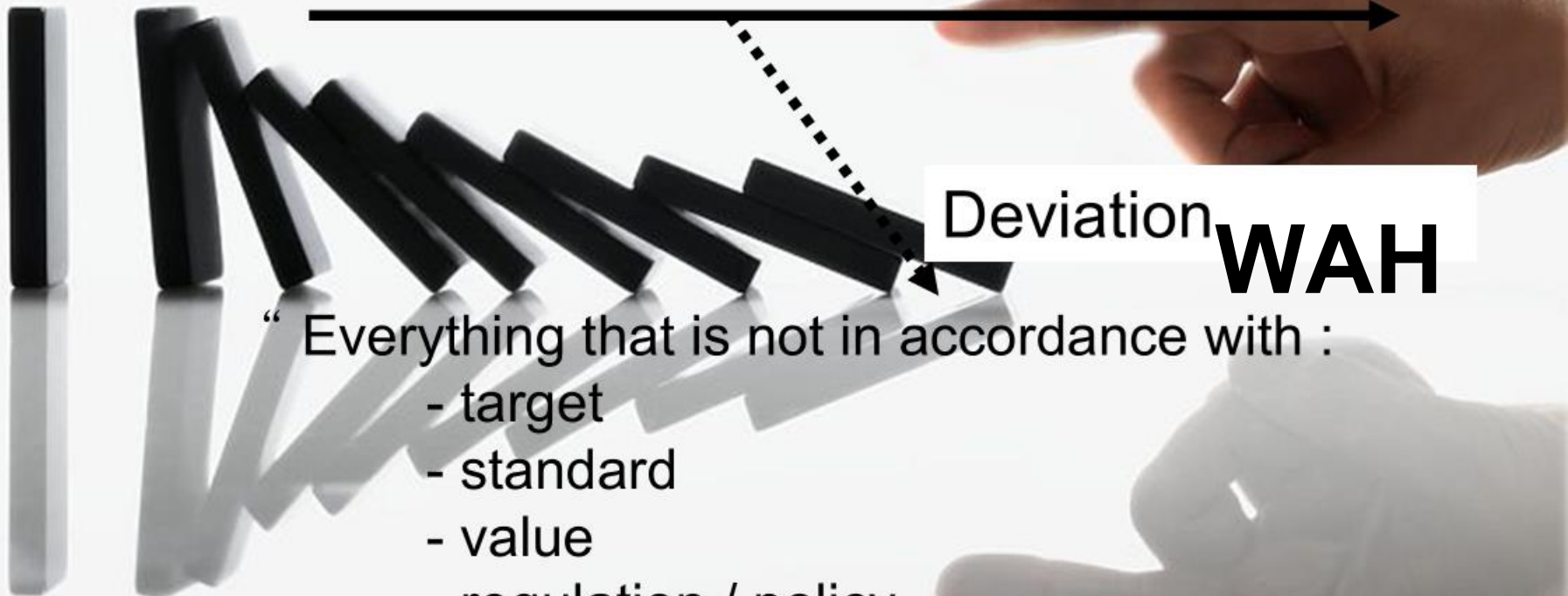


# What is Problem ?



## WSBH

Supposed to be

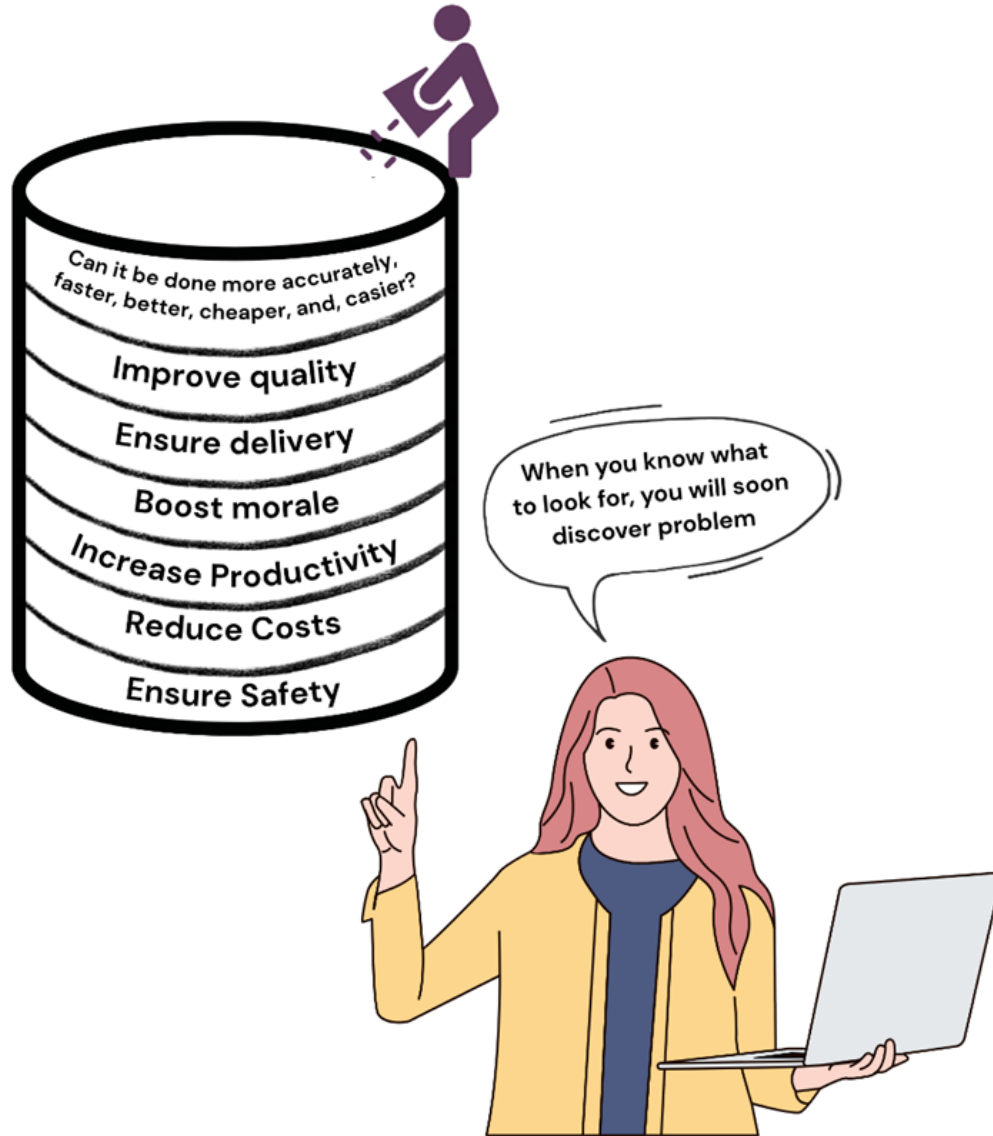


Deviation **WAH**

- “ Everything that is not in accordance with :
- target
  - standard
  - value
  - regulation / policy

# DISCUSSION

Complement the 7 identified wastes by applying the following Continuous Improvement approach



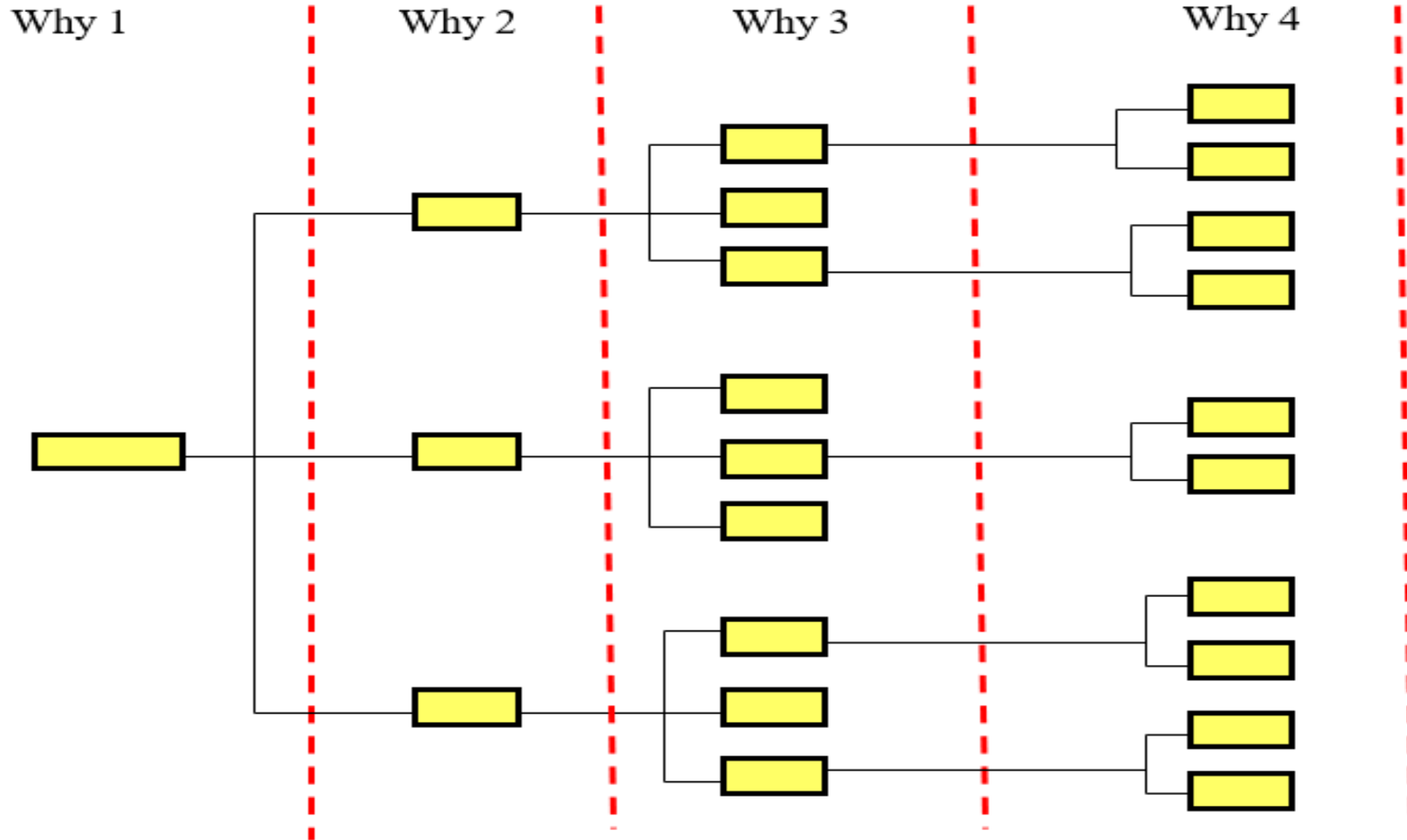
## WSBH VS WAH

### Questions to find your problem theme:

1. Is there anything that can be made more accurate and better Quality?
2. Is there anything that can be made faster?
3. Is there anything that can be improved?
4. Is there anything that can be made more cost-effective and more productive?
5. Is there anything that can be made easier?
6. Is there anything that can be made lighter (less burdensome)?
7. Is there anything that can be done with more enthusiasm?
8. Is there anything that can be made safer?
9. Etc

**Accurate, Fast, Affordable, Easy, Light, Enthusiastic, Safe, Sustain, etc**

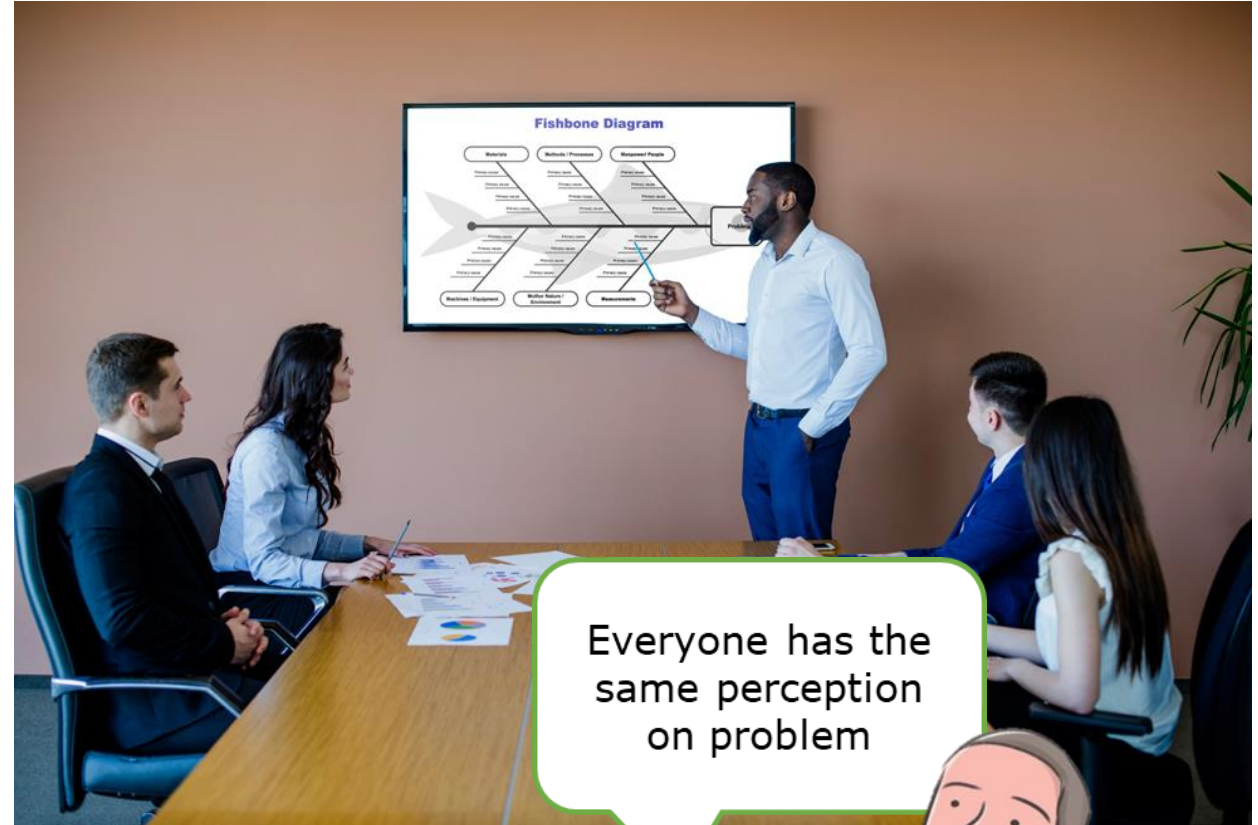
# FORMAT TD for 5 WWBLA



# POTENTIAL CAUSE ASPECTS : 6MOP



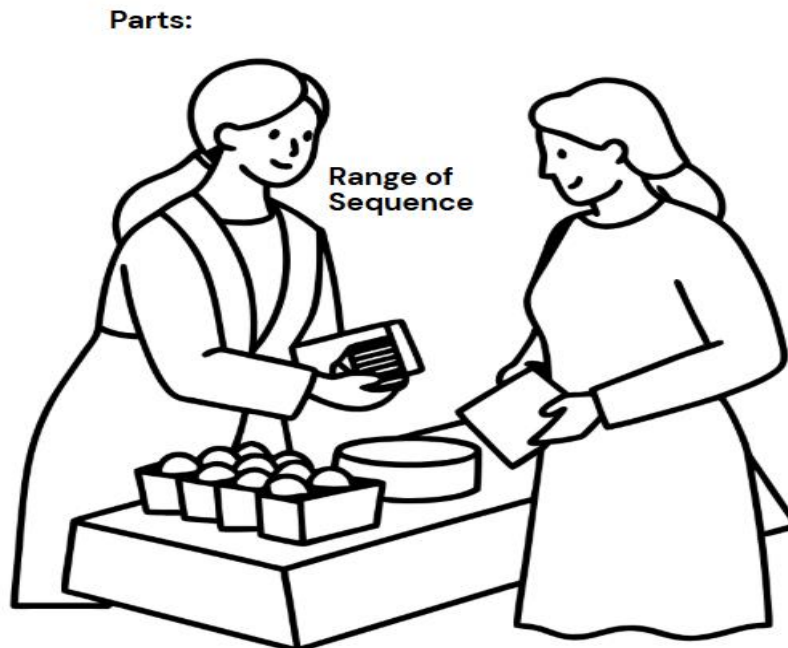
- MATERIAL
- MARCHINERY/EQUIPMENT
- MAN/WOMAN
- METHOD
- MEASUREMENT
- MOTHER NATURE  
INVORENMENT
- ORGANIZATION
- PROCEDURE



Everyone has the same perception on problem

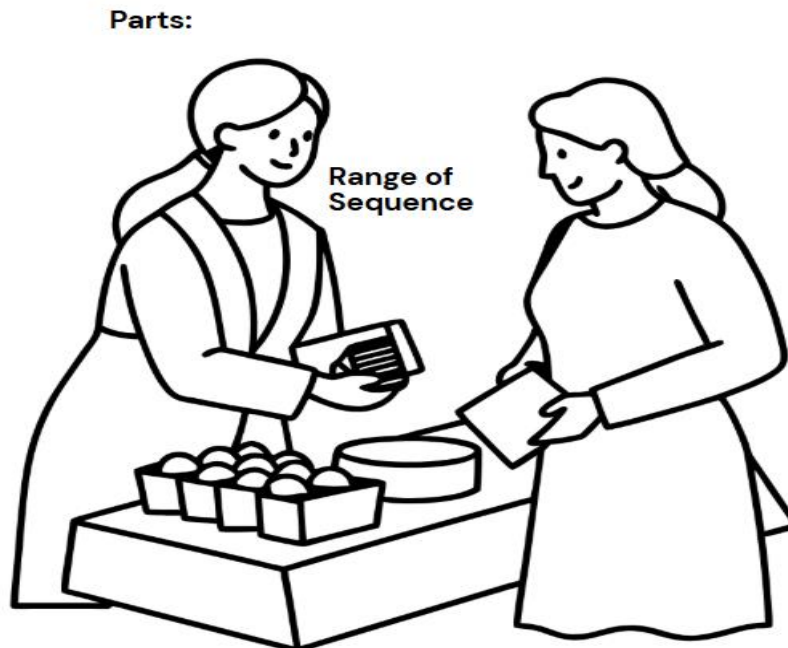


- ❑ **Substitution & Replacement** : What can you substitute or replace? (materials, processes, people, tools, part, etc.)
- ❑ **Combine & Separate**: What can you Merge two or more elements, or break one element into smaller parts?

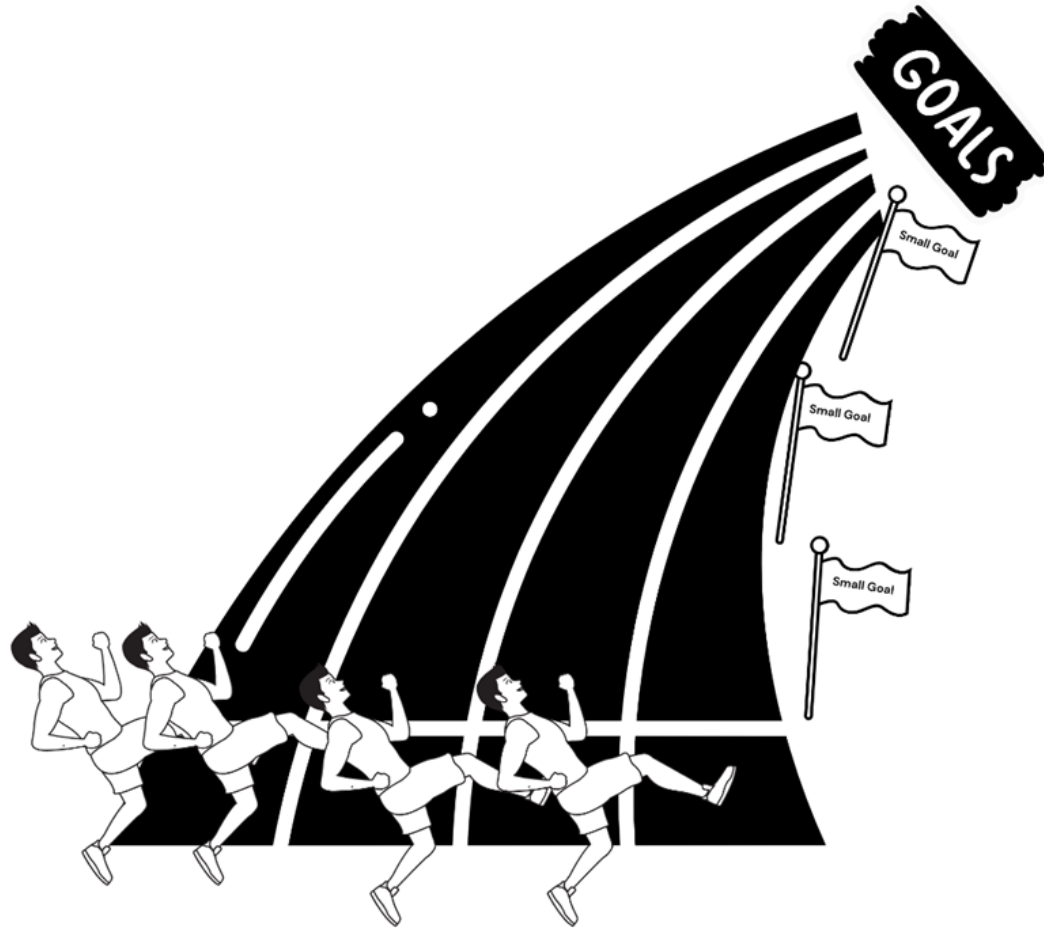


- ❑ **Adapt - Alter**: What can you adjust or modify for a better fit?
- ❑ **Magnify-Minify** : What can you change in scale, shape, or appearance?
- ❑ **Put to other purpose**: Can you use it differently or for another purpose?
- ❑ **Elimination & Add (Augment)**: What can you Remove unnecessary parts, or add something to enhance value or performance
- ❑ **Reversal**: What can you reorder or reverse to see it from a new angle?
- ❑ **Change of Sequence**: Rearrange the steps, order, or workflow to improve or innovate the process
- ❑ **Enlarge & Reduce**: Expand or shrink the overall scope, boundaries, or reach of a product or process

- ❑ **Substitution & Replacement** : Apa yang terjadi bila penggunaan sesuatu diubah settingnya atau malah diganti? (material, proses, orang, alat, bagian, dan lainnya)
- ❑ **Combine & Separate**: Apa yang terjadi bila dua atau lebih elemen digabungkan menjadi satu? Atau satu elemen dipecah menjadi dua?



- ❑ **Adapt - Alter**: Apa yang bisa diubah atau modifikasi supaya lebih sesuai?
- ❑ **Magnify-Minify** : Apa yang bisa diubah secara skala, bentuk maupun tampilan?
- ❑ **Put to other purpose**: Apakah bisa digunakan dengan cara yang berbeda atau untuk kegunaan lain?
- ❑ **Elimination & Add (Augment)**: Apa yang bisa dihilangkan atau ditambahkan untuk menambahkan value?
- ❑ **Reversal**: Apa yang bisa di atur ulang maupun dibalik urutannya?
- ❑ **Changing of Sequence**: Apa yang terjadi bila urutan kerja/proses diubah untuk memperbaiki prosesnya?
- ❑ **Enlargement & Reduce**: Apa yang terjadi bila cakupannya diperbesar atau dikurangi?



## IMPLEMENT THE IMPROVEMENT IDEAS

1. Create a shared understanding and consensus before implementation.
2. Consider risk factors to ensure real improvements are not disrupted.
3. Use data to validate and support the expected results.
4. Be alert to potential unwanted outcomes.
5. REMEMBER: this is a gradual improvement process! gradual



## EVALUATION REPORT

Check the results using benchmarks or 'control points', and the method used is the same as the analysis step. This way, the results before and after can be compared.

This measurement can be done based on benchmarks, QPC (Quality Productivity Cost)

Point	Before	After
Quality		
Productivity		
Cost		
Delivery		
Safety		
Morale, etc		



### NOTE!

- Make sure every point is measurable
- Use real data (not assumptions)
- Accurate "Anakonda"





## STANDARDIZATION & F.UP

Effective countermeasures should be established as standards to prevent the same problems from recurring.

There are two main reasons why standardization is necessary:

Without a standard, over time the countermeasures that have been implemented will gradually be forgotten, and the old methods will be used again-causing the same problems to reoccur.

✓ Without a clear standard, the same problems are likely to arise again when there is a change in personnel.



### REMEMBER !

The Goal behind standardization is to keep the improvement result



## MODUL 4

# OPERATIONAL EXCELLENCE INITIATIVES IN MY UNIT



Execution in each function

# Types of Visual Management Tools

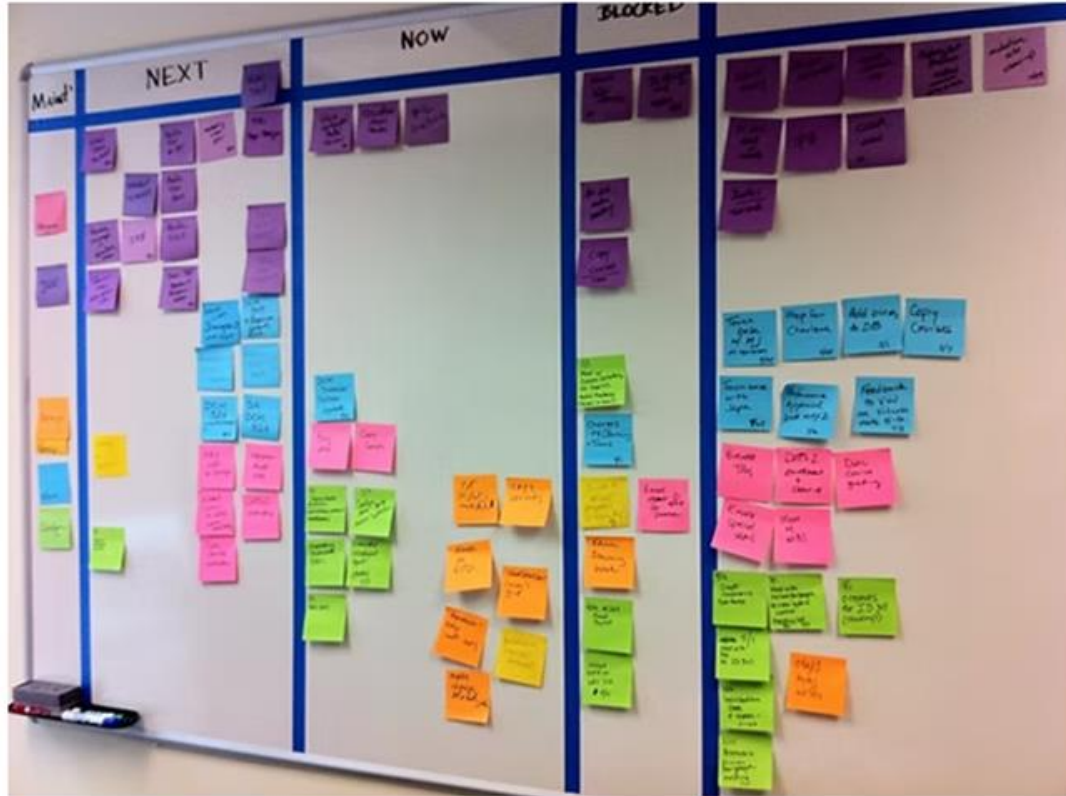


## Andon System:

Visual signals, often lights or displays, indicate the status of processes, allowing for quick identification of issues and interventions.

- Real Time Data
- Manual reporting
- Specific alert

# Types of Visual Management Tools

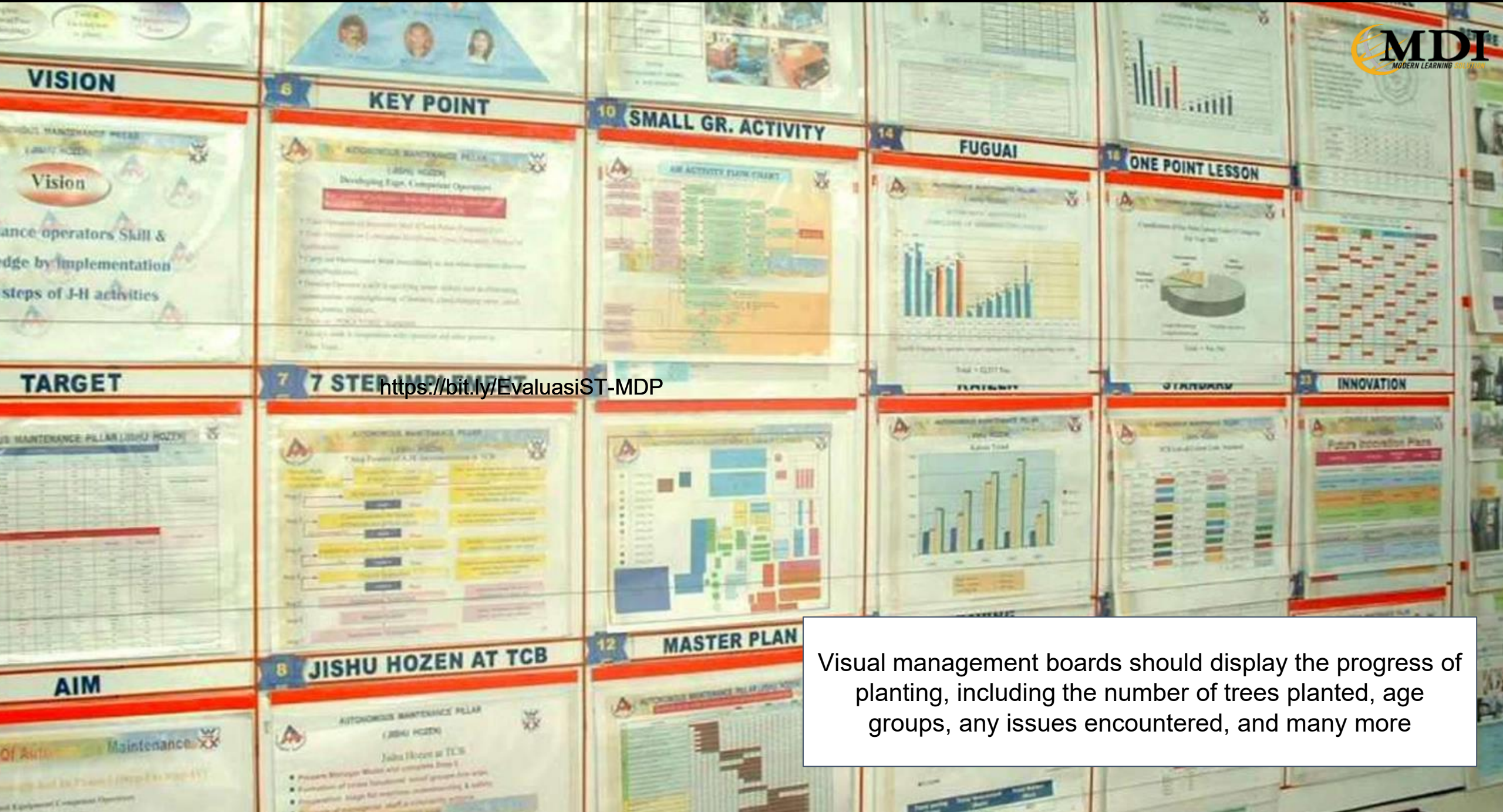


## Kanban System:

visual workflow management tool helping to streamline operations, improve efficiency, and enhance collaboration

- Streamlining Operations
- Improving efficiency
- Enhancing collaboration
- Prioritizing task
- Tracking progress

# VISUAL MANAGEMENT BOARD



<https://bit.ly/EvaluasiST-MDP>

Visual management boards should display the progress of planting, including the number of trees planted, age groups, any issues encountered, and many more

# EVALUASI



<https://bit.ly/EvaluasiOE-MDP>



# Reflection Journal and Leadership Action Plan

