

MODUL 2

Salesperson Profesional Dalam Penerapan Strategic Selling Skills

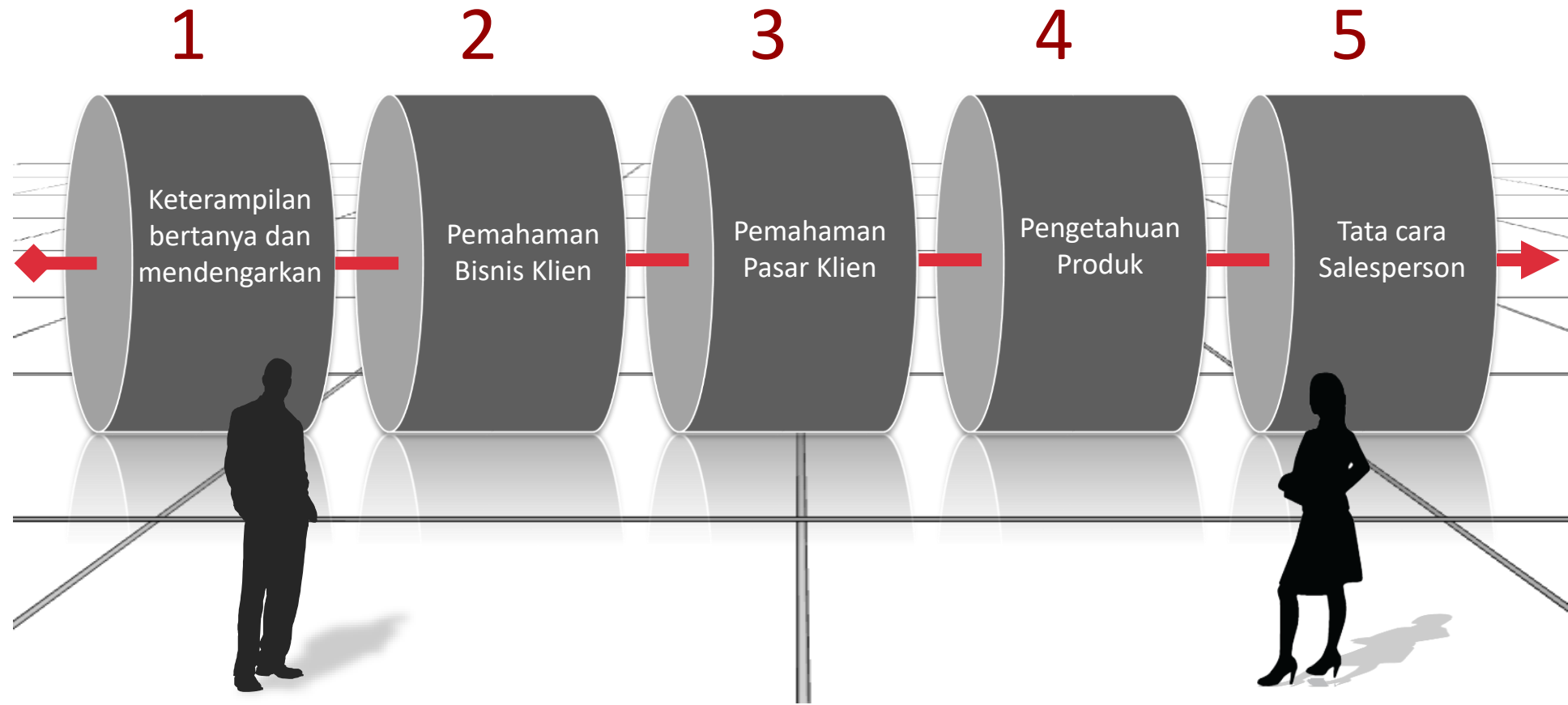


Salesperson Professional?

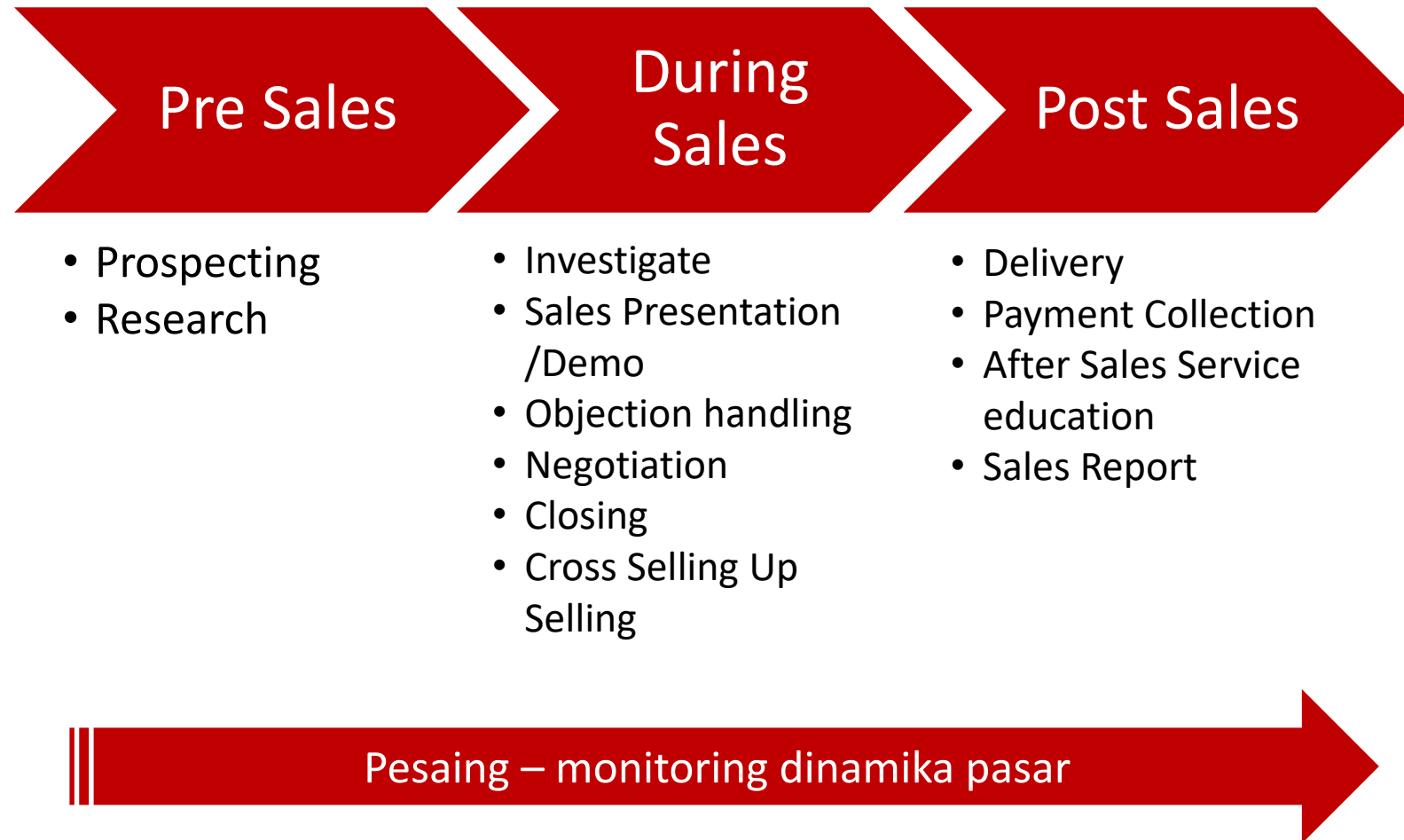


Salesperson Profesional Menurut Pembeli

(TACK BUYER'S SURVEY)



Siklus Penjualan



Gaya Penjualan

